

# A Leading Voice of Mutual Banking

Media Release

Monday, 12 September 2022

## **NEWCASTLE PERMANENT CHANGES VARIABLE HOME LOAN RATES AND DEPOSIT RATES**

Newcastle Permanent today announced it will increase interest rates for variable loans and selected savings accounts, following the RBA's decision to increase the cash rate by 0.50%, from 1.85% to 2.35%.

Variable home loan rates and business loan rates will increase by up to 0.50% p.a. with the new rates taking effect on Friday 16 September 2022. Rates have also been increased on a number of deposit products, including a rate of 3.50% p.a. on new 12-month term deposits\*.

Newcastle Permanent Chief Executive Officer, Bernadette Inglis, said the decision was made after reviewing the customer-owned organisation's interest rates and the broader market.

"For a fifth consecutive month, we will be increasing the interest rates on a number of savings offers," said Ms Inglis.

"The RBA has increased the cash rate by a total of 2.25% since May. Since then, for many of our savers, we have continued to raise deposit rates and have increased both our six-month and 12-month new term deposit offers by an amount higher than the RBA's increases. Our 12-month term deposit offer has increased by a total of 3.10% to a highly competitive 3.50% p.a.

"Passing these increases on has been particularly important for many of our longest and most loyal customers, who may rely on their interest income.

"An increase in home loan rates is always something we carefully consider, however it continues to be necessary for us to remain competitive in the long term, as we balance the needs of our loan and deposit customers.

"We understand that some customers may have concerns about their ability to meet their home loan repayments or being experiencing hardship. Be assured, our Customer Assist team is always ready to discuss your individual circumstances and the options available to you, so please contact us if you require support."

Newcastle Permanent will directly contact variable home loan customers whose accounts have been affected by today's announcement through email or letter.

Newcastle Permanent has a range of home loan options available for customers including splitting loans between fixed and variable rates as well as range of competitive fixed-rate options. Customers are encouraged to discuss their banking needs, including customers

# A Leading Voice of Mutual Banking

Media Release

who are experiencing financial difficulty, with their local branch manager or contact the Customer Contact Centre on 13 19 87 to ensure they have the right home loan, savings or deposit account for their individual needs.

\*Rates are subject to change without prior notice. Refer to [newcastlepermanent.com.au/interest-rates](https://newcastlepermanent.com.au/interest-rates) for all current interest rates.